

# Robert D. Lawson, AIF®, MRFC®, CFE®, LUTCF®, CSCP®

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President | Barrington Financial Consulting Group, Inc.

President & Chief Compliance Officer of Barrington Capital Management, Inc.

A Certified Securities Compliance Professional (CSCP) – IA-BD Designation | Standard of Care Expert

Securities & Insurance Expert Witness & Litigation Support Consultant

Financial Industry Regulatory Authority (FINRA) Dispute Resolution Arbitrator - Chair-Qualified | FINRA Mediator











## **Summary**

As a FINRA Arbitration Expert Witness and Certified Securities Compliance Professional (CSCP®), Robert Lawson has advanced proficiency in securities, fiduciary, and insurance compliance practices. He is the President and Chief Compliance Officer of Barrington Capital Management, Inc., a Registered Investment Adviser (RIA) and Insurance Agency that he established in 1988. He also serves as the President and Managing Principal of Barrington Financial Consulting Group, Inc., a securities, and insurance litigation support firm with 20 experienced testifying and consulting experts.

As a Securities & Insurance Expert Witness and Litigation Support Consultant, Mr. Lawson is retained by both claimants and respondents for FINRA arbitrations, mediations, and court settings. He speaks with clarity and precision and his expert opinions are founded upon his years of experience and thorough understanding of industry rules, standards of professional conduct, ethics and conflicts of interests, and regulatory risk management. Retaining counsel is supported by extensive research via Lexis Nexis , well documented expert witness reports, persuasive testimony, and decades of industry, brokerage, supervisory and investment fiduciary experience.

Mr. Lawson proudly serves as a FINRA and NFA Arbitrator (FINRA Chair-Qualified) and a FINRA Mediator where he presides over industry and disputes pertaining to breach of fiduciary duties, negligence, failure to supervise, misrepresentation, breach of contract, monetary damages, and employment issues. As an unbiased Arbitrator, he renders final and binding decisions after carefully weighing the facts of each case. As a skilled mediator, Mr. Lawson remains impartial and motivated to assist the parties in resolving their dispute from multiple perspectives. He promotes a productive and respectful environment to aid in the resolution of their dispute.

Mr. Lawson is knowledgeable in the financial services industry with numerous nationally recognized certifications and has conducted over 500 presentations, CLE's, and workshops for attorneys, financial services professionals, and individual investors.

#### **Professional Certifications**

- Financial Institutions & Regulations Certificate<sup>1</sup>
- Securities Law Certificate<sup>2</sup>
- Accredited Investment Fiduciary, AIF®
- Certified Fraud Examiner, CFE®
- Master Registered Financial Consultant, MRFC®
- Life Underwriter Training Council Fellow, LUTCF®
- Certified Securities Compliance Professional (CSCP®)<sup>3</sup>
- Qualified Neutral Under MN Rule 114 Civil Adjudicative/Evaluative (Arbitration) - ADR ID #6172
- Qualified Neutral Under MN Rule 114 Civil Facilitative/Hybrid (Mediation) – ADR ID #6172
- Certified Mediator <u>Mediate.com</u>

<sup>1</sup> Cornell Law School

<sup>&</sup>lt;sup>2</sup> Cornell Law School

<sup>&</sup>lt;sup>3</sup> University of St. Thomas School of Law

## **Professional Experience**

- Barrington Capital Management, Inc. February 1995 Present
  - o President, Chief Compliance Officer, & Founder A Registered Investment Adviser | IARD # 115603
  - o Insurance Agency Principal
- Barrington Financial Consulting Group, Inc. June 2017 Present
  - o President & Founder
  - o Mediation, Arbitration, & Litigation Support Consulting
- Minnesota State Bar Association (MSBA) ADR Section Council Membership Chair July 2017 August 2022
- FINRA Dispute Resolution Arbitrator and Chairperson ID: A57294 August 2009 Present
  - o Qualified Through the National Arbitration and Mediation Committee
- FINRA Mediator ID: A57294 November 2017 Present
  - o Qualified Through the National Arbitration and Mediation Committee
- National Futures Association (NFA) Dispute Resolution Arbitrator Chair-Qualified February 2012 Present
  - Futures, Commodities, and Forex Disputes Involving Investors, Member Firms, and Employees
- Securities & Insurance Expert Witness & Litigation Support Consultant February 2010 Present
  - Litigation Support, Expert Witness Services, & Case Analysis
- Master Registered Financial Consultant (MRFC®); Division of International Association of Registered Financial Consultants (IARFC®)
  - o Chairman and Board Member (Term ended December 2023)
  - o MRFC® Certification Program
  - MRFC® Curriculum Task Force
- Broker-Dealer & Registered Investment Adviser Consultant June 2006 Present
  - Private Consultant for Compliance, Ethics, Business Development, and Operational Matters for Broker-Dealers and Registered Investment Advisers
- Your Financial Roadmap, Inc. December 2015 December 2021
  - President & Founder
- Gardner Financial Services, Inc.
  - o Registered Securities & Options Principal April 2014 September 2014
  - o Compliance Consultant September 2015 November 2015
- MB Trading February 2011 April 2012
  - o Registered Securities & Options Principal | Branch Manager
- thinkorswim, Inc. by TD Ameritrade, Inc. June 2006 August 2010
  - Registered Securities Principal & Registered Options Principal | Branch Manager
- Raymond James Financial Services, Inc. / Robert Thomas Securities, Inc. (Division of Raymond James)
  January 1999 June 2004
  - Registered Securities Principal | Branch Manager
- Robert Thomas Securities, Inc. (Division of Raymond James) October 1998 January 1999
  - o Registered Securities Principal | Branch Manager
- Midwest Discount Brokers, Inc. April 1996 October 1998
  - o Registered Securities Principal & Registered Representative | Branch Manager
- Securities Service Network, Inc. August 1994 February 1995
  - Registered Securities Principal & Registered Representative | Branch Manager
- Securities America, Inc. November 1993 March 1994
  - o Registered Securities Principal & Registered Representative | Branch Manager

- Walnut Street Securities, Inc. January 1990 January 1993
  - o Registered Securities Principal & Registered Representative | Branch Manager
- Barrington Capital Management, DBA August 1988 February 1995
  - Owner & Chief Investment Officer A Registered Investment Adviser | IARD # 115603
  - o Licensed Insurance Agent
- Financial Network Investment Corporation November 1987 January 1990
  - o Registered Securities Principal & Registered Representative | Branch Manager
- Shearson Lehman Brothers, Inc. / American Express August 1986 December 1987
  - Vice President / Fixed Income Specialist
  - o Serviced Rural Banks and Insurance Companies with Investment Solutions
- American Capital Financial Services, Inc. September 1983 August 1986
  - Registered Representative | District Manager

## **Industry Examinations & Licenses**

- Series 24 General Securities Principal<sup>4</sup> Examination\*
- Series 4 Registered Options Principal Examination\*
- Series 7 General Securities Representative Examination\*
- Series 51 Municipal Fund Securities Limited Principal Examination\*
- Series 66 Uniform Combined State Law Examination
- National Futures Association Chair Examination 2017

- Series 63 Uniform Securities State Law Examination\*
- Series 3 National Commodities Futures Examination\*
- Minnesota Department of Commerce Insurance Agency License (Barrington Capital Management, Inc.): License # 20093989 - Issued: 03/20/2001
- Minnesota Department of Commerce Resident Insurance Producer: Life & Health – License # 1008439 Issued 10/27/1982
- NFA Pre-Hearing Conference Call Examination 2017

## **Areas of Expertise**

- Alternative Investments
- Annuities Fixed & Variable
- Breach of Fiduciary Duty
- Broker-Dealer & Registered Representative Sanctions
- Broker & Investment Adviser Fraud
- Churning / Excessive Trading, or Switching<sup>5</sup>
- Code of FINRA Arbitration Procedure Section 10000
- Compensation Disputes
- Compliance Program Management including Risk Assessment and Risk Management
- Communication with Public<sup>6</sup>
- Conflicts of Interest
- Developing, Monitoring, and Testing Policies and Procedures
- Employment Termination
- Ethical Considerations
- Exchange Traded Funds (ETFs) & Mutual Funds
- Failure to Supervise

- Fiduciary Standard of Care & Responsibility
- Financial Exploitation of Seniors & Vulnerable Adults
- FINRA Sanctions
- Fraud, Misrepresentations, or Omissions of Facts<sup>7</sup>
- Insurance Indexed & Variable Universal Life
- Insurance Long Term Care
- Investigations and Sanctions FINRA Section 8000
- Leveraged & Inverse ETFs
- Limited Partnerships & Direct Participation Programs
- Manipulative, Deceptive & Fraudulent Devices
- Non-Traded REITs
- Omission of Facts
- Options Equity & Index
- OTC Bulletin Board / Penny Stocks / Low-Priced Securities
- Outside Business Activities ("OBA")<sup>8</sup>
- Private Securities Transactions
- Promissory Notes
- SEC Investment Advisers Act of 1940

<sup>\*</sup> No longer registered or affiliated with FINRA or the National Futures Association (NFA) as a Principal, Registered Representative, or Commodities Representative

<sup>4</sup> CRD #: 1170465

<sup>&</sup>lt;sup>5</sup> FINRA Rules 2020, 2111, 2010, and Exchange Act Reg BI

<sup>&</sup>lt;sup>6</sup> FINRA Rules 2210

 $<sup>^{7}\,\</sup>mbox{FINRA}$  Rule 2020 and 2010

<sup>8</sup> FINRA 3270

- Sales of Unregistered Securities<sup>9</sup>
- Standard of Care RIAs, RRs, and Ins. Agents
- Securities Fraud
- Selling Away<sup>10</sup>
- Structured Investments

- Supervisory Procedures Deficient WSPs
- Suitability FINRA Rules 2090 & 2111
- Supervision FINRA Rules 3110 & 3120
- Target-Date Funds
- Unauthorized Transactions

#### Director, Board Member, & Organizational Affiliations:

- Master Registered Financial Consultants (MRFC®) Former Chairman and Board Member (Term ended Dec 2023)
- CFA Society of Minnesota Member
- CFA Institute Member
- Securities Experts Roundtable (SER) Practice Management Chair | Director
- CFA Steering Committee Former Board Member
- National Society of Compliance Professionals (NSCP) Member
- Association of Certified Fraud Examiners (ACFE) Member
- Twin Cities Chapter Certified Fraud Examiners (TCCFE) Member and Former Board Member
- Minnesota State Bar Association (MSBA) ADR Section Member (Former Chair from 2017 -2022)

#### **Education**

- Cornell Law School Ithaca, NY
  - o Securities Law and Financial Institutions & Regulation Certificates 2023
    - Defining Security
    - Securities Registration
    - Registration Requirements Exemptions
    - Key Securities Law Liabilities and Principal Underwriting Documents
    - Financial Regulation: Law and Policy
    - Principles of Financial Regulation
- UCLA Extension Los Angeles, CA 2022
  - O This course focused on the ethical issues confronting financial professionals, including extensive coverage of the recent financial crisis and the very latest developments affecting ethics within the financial world. Instruction includes an overview of the ethical standards in finance, including the primary elements necessary to make proper ethical decisions. The course also covered key definitions, issues, and general theories of business and finance ethics, citing examples from the recent scandals that have shaken public confidence in Wall Street and the world financial markets. Main topic areas include overview and fundamentals of ethics in finance, the retail customer, investments, financial markets, and financial management.
- University of St. Thomas School of Law St. Paul, MN 2022
  - The Certified Securities Compliance Professional (CSCP) is a graduate-level program for experienced services compliance professionals, offered the University of St. Thomas Law School in collaboration with the National Society of Compliance Professionals (NSCP). Granted the CSCP designation for Investment Advisers and Broker Dealers. (IA – BD)
- Mitchell Hamline School of Law: St. Paul, MN
  - o Arbitration Certificate 2011
    - U.S. Arbitration Law and Practice; Course covered the following topics: U.S. Arbitration Law, Arbitration Agreements, Enforcement of Awards, U.S. Statutes on Arbitration, Arbitration and Federalism, Freedom of Contract, Arbitrator Sovereignty, and Statutory Arbitrability, Enforcement of Arbitration Awards
    - Minnesota ADR Rule 114 and applicable MN Statutes | Arbitration
    - Civil Adjudicative
    - Evaluative Arbitration
  - o Mediation Certificate 2014
    - Practice, Policy, and Ethics
    - Minnesota ADR Rule 114 and applicable MN Statues | Mediation
    - Civil Facilitative & Hybrid Mediation

<sup>&</sup>lt;sup>9</sup> Section 5 of the Securities Act of 1933

- The American College of Financial Services
  - o Life Underwriter Training Council Fellow (LUTCF®) 1983-1991
    - Financial Planning & Risk Management
    - Life Insurance & Annuities

- Retirement & Estate Planning
- Employer-Based Insurance Products

## **Lectures & White Papers**

- Public Investors Advocate Bar Association (PIABA): Panelist What to Know about Options Cases: What to Look for at the Intake Stage through Discovery and What to Show the Triers of Fact – September 2024
- Preparing for Deposition or Cross Examination Securities Experts Roundtable Annual Conference 2023
- Recognizing the Implications of Being a Security Part One (White Paper) 2022
- Recognizing Factors Considered in Determining if There is a Security Part Two White Paper 2022
- The Core Framework: U.S. Bank Regulation October 2022
- Investment Funds: Risk and Regulatory Challenges 2022
- Business Models and the Legal Forms are Constantly Unfolding 2022
- Does Basel III Address the Failings of Basel I and II 2022
- Insurance Companies and Systemic Risk 2022
- Regulating the Shadow Payment System 2022
- Changes in the U.S. Financial System over the Past 50 Years 2022
- Securities Expert Roundtable (SER) Moderator and Presenter: Incorporating Mediation in Your Expert Practice June 2022
- Securities Experts Roundtable (SER) Moderator: "Best Practice Tips to Manage Your Expert Witness Business"
- New York State Bar Association (NYSBA) Presenter: "How to Survive and Potentially Thrive as a Neutral in these Volatile Times" May 2020
- Minnesota State Bar Association (MSBA) Presenter: "How to Survive and Potentially Thrive as a Neutral in these Volatile Times" April 2020
- Securities Experts Roundtable (SER) Presenter: "Best Practices for Expert Witnesses Practice Management Techniques" Washington, DC July 2018
- Steel County Bar Association Speaker: "Solving for 'X' Financial Planning Tips for Attorneys" 2018
- Selling Away: Broker-Dealer Liability for Selling Away Transactions & Responsibility of Supervisory Personnel 2017
- FINRA Dispute Resolution Essentials 2017
- Minnesota State Bar Association (MSBA) Presenter: "Is Arbitration Getting a Bad Name?" 2017
- Fi360 AIF® Qualified Instructor Fiduciary Essentials for Defined Contribution Plans (FEDC) 2017
  - o Understanding the Important Role and Responsibilities as Plan Fiduciaries
  - o Reducing Compliance and Litigation Risks Associated with the Management of Retirement Plans
  - o Implementing an Effective and Prudent Fiduciary Decision-Making Process
  - o Creating Training Documentation for the Fiduciary File and Potential DOL Audits
- Presented the following presentations to Attorneys, Financial Professionals, Investors, and Plan Stewards:
  - o Prudent Practices for Investment Fiduciaries 2017
  - O How to Avoid Arbitration: "A Look into the Future of Financial Services Industry" 2016
  - o Transitioning Your Practice from a Commission to a Fee-Based Model 2015
  - o Retirement Planning Course: "The Rules Have Changed": Normandale Community College 2013
  - o Social Security Planning: Normandale Community College 2013
  - o Retirement Planning for Baby Boomers: Normandale Community College 2013
  - o Advanced Investing Techniques Course: Wayzata School District 2013
  - o Are You a Daredevil with Your Investments? Bloomington School District 2013
  - A Disciplined Approach to Selecting & Monitoring Stocks, ETF's, Mutual Funds, and Managing Risk 2008
  - o Sector Rotation 2007
  - o Point & Figure Technical Analysis 2007
  - o A Disciplined Approach to Selecting Stocks and Managing Risk 2006
  - o Risk Management & Portfolio Hedging 2006
  - Your Financial Roadmap 2002
  - o The ABCs of Long-Term Care Insurance 1998

- Presented the following Options Industry Council (OIC) Courses:
  - o Covered Calls 2007
  - o Options Basics 2007
  - o Options Intermediate 2008

- o Advanced Options 2008
- o Credit & Debit Option Spreads 2008
- o Option Volatility 2008

#### **Affiliations**

- CFA Institute Member
- CFA Society of Minnesota Member
- National Society of Compliance Professionals (NSCP) Member
- American Bar Association (ABA) Securities in ADR Committee; Mediation Committee; ADR Practice Management, Business and Skills Development Committee (Term ended 2020)
- Master Registered Financial Consultant (MRFC®); Former Chair of the MRFC® Certification Program (Term ended December 2023)
- International Association of Registered Financial Consultants (IARFC) Member
- Securities Experts Roundtable (SER) Former Practice Management Chair and Director
- Association of Certified Fraud Examiners (ACFE) Member
- Twin Cities Chapter of the Association of Certified Fraud Examiners (TCCFE) Member
- Thomson Reuters Expert Witness
- Rubin Anders Expert Witness

#### **Awards & Honors**

- Mitchell Hamline School of Law Mediation Judge for Law Students in National Competition 2017 & 2018
- Minnesota State Bar Association (MSBA) ADR Ambassador for Mitchell-Hamline School of Law students
- Minnesota Lawyer: Voted in the "Top Three Best Litigation Consulting Firms for 2022"
- Minnesota Lawyer: Voted the "Best Litigation Consulting Firm for 2020"
- Minnesota Lawyer: Voted Among the "Top Three Best Litigation Consulting Firms" 2017 & 2019
- A.M. Best Company: Client Recommended Expert Service Provider 2013-2017
- Better Business Bureau of Minnesota and North Dakota: Judge Students of Integrity Scholarship 2016
- Better Business Bureau of Minnesota and North Dakota: Judge Torch Awards for Ethics 2015
- Better Business Bureau of Minnesota and North Dakota: Business Ethics Award Nomination 2010, 2011 & 2012

## **Seminars & Training**

- PIABA Annual Conference September 24-27, 2024
- Securities Expert Roundtable Annual Conference July 25-27
- Unveiling the Hidden: Understanding the Human Crime and Financial Indicators for Investigations ACFE 2024
- Ethics for Legal Professional when Using Technology Lexis Nexis August 2024
- Artificial Intelligence and its Impact on Our Practices PIABA 2024
- Fraud Symposium December 6-7, 2023
- National Society of Compliance Professionals Annual Conference (NSCP) October 16-18, 2023
- Twin Cities Chapter of Certified Fraud Examiners (TCCFE)
  - o Ongoing CE Training Throughout the Year in Local Chapter
- PIABA Annual Conference October 2023
- FINRA Annual Conference May 16-18, 2023
- Securities Experts Roundtable Annual Conference (SER) 2023
- PIABA Annual Conference October 2022
- FINRA Annual Conference May 16-18, 2022
- Securities Experts Roundtable Annual Conference (SER) 2022
- PIABA Annual Conference October 2021
- FINRA Annual Conference May 18-20, 2021
- Securities Experts Roundtable Annual Conference (SER) 2021
- PIABA Annual Conference October 2020
- Securities Experts Roundtable Annual Conference (SER) 2019

- Securities Experts Roundtable (SER)
  - o Death of the DOL / Birth of the SEC Best Interest 2019
  - o Due Diligence Standards on Alternative Investments 2019
  - o FINRA Updates and Securities ADR Developments 2019
- Association of Certified Fraud Examiners (ACFE) 2019
  - o Elder Financial Exploitation − 2019
  - o The CFE® as an Expert Witness − 2019
- Securities Experts Roundtable Annual Conference (SER) 2018
- AHIP Medicare Training 2018
  - o Overview of Medicare Program Basics: Choices, Eligibility, and Benefits
  - o Medicare and Health Plans
  - o Medicare Part D: Prescription Drug Coverage
  - o Marketing Medicare Advantage and Part D Plans
  - Enrollment Guidance Medicare Advantages and Part D
  - o Nondiscrimination Training
  - o Medicare Fraud, Waste, & Abuse
- Minnesota State Bar Association: ADR Section Mediation and Arbitration Training
  - o Make Your Settlement Conference with the Judge a Success October 2024
  - Using Core Concerns to Create Better Outcomes in Mediation MN State Bar May 2023
  - o Solve the Problem! Recommendations for Effective Dispute Resolution through ADR MN State Bar June 2023
  - o Compliance, Supervision and Suitability in IRA, Pension and Other Retirement Accounts April 2023
  - o Strategies and Techniques in FINRA Arbitration Involving IRA, Pensions, and Retirement Accounts April 2023
  - o Economic & Non-Economic Damages in FINRA Arbitrations involving IRA, Pensions and Ret Accounts 2023
  - o Dealing with Death or Incapacity of Your Client April 2023
  - o Why Mediations Fail and How to Achieve Better Results April 2023
  - o Cutting Edge Mediation and Settlement Strategies April 2023
  - o How AI Can Help Every Arbitrator and Mediator October 2022
  - o Emerging Ethical Issues October 2022
  - o Insurance Coverage Issues for Securities Arbitrators October 2022
  - o Synergies Between Class Actions, Individual Cases, and Arbitrators October 2022
  - o Settling Securities Disputes October 2022
  - o The New Minnesota Rule 114 December 2022
  - o Party-Appointed Arbitrators: The Presumption of Bias September 2021
  - o Mediation with Experts: Best Practices and Pitfalls October 2021
  - o ADR, ADA, and Covid 19 November 2020
  - o Online Dispute Resolution (ODR): Welcome to My Virtual World September 2020
  - o Arbitration Options: The Right Fit for the Fight 2019
  - o ADR Career Paths in Law October 2018
  - o All Conflict is Relational September 2018
  - o Impartiality in Dispute Resolution: What Does it Really Mean? May 2018
  - o Comparative Mediation Processes: Civil, Community, and Family April 2018
  - o How You Can Use ADR to Help with Your CBAs March 2018
  - o ADR and the IRS February 2018
  - o Cultural Considerations, Norms, & Expectations in Mediation January 2018
  - o Managing Values-Based Disputes 2017
  - o Tips for Interacting with Diverse Humans 2017
  - o How to Avoid Ethical Complaints as an ADR Neutral − 2017
  - o Keeping Your Cool When Clients Get Heated 2017
  - o Practice Tips for Mediation & Arbitration 2017
  - o Preparing for a Productive Mediation 2017
  - o Best Practices in Conducting Arbitrations 2017
  - o Handling Difficult Questions − 2017
  - o Ethics in Arbitration & Mediation 2017

- o ADR Neutrals and Ethics Complaints: A View from the Office of Lawyers Professional Responsibility 2017
- o Cultural Consideration, Norms, and Expectations in Mediation January 2017
- American Arbitration Association
  - o It's Time for Heavy Metal Mediation − 2017
  - o Mediation & the Challenges in Today's World 2017
  - o Seeing & Hearing New Things in the Same Old Rooms 2017
  - o Rethinking the Mediator's Opening 2017
  - o Making the Most of Med-Arb 2017
  - o People Skills & Mediation: Improving Communications & Avoiding Chaos 2017
  - o The Preliminary Hearing 2017
  - o Recommendations from a Lifetime in Arbitration 2017
- FINRA Dispute Resolution
  - o Advertising Review: Conquering Challenges 2021 Conference
  - o Identifying & Mitigating Risks of a Remote Workforce 2021 Conference
  - o Compliance Solutions 2021 Conference
  - o FINRA Examination and Risk Monitoring 2021 Conference
  - o Fraud Detection and Prevention 2021 Conference
  - o Remote Supervision 2021 Conference
  - o Compliance & Legal Trends 2021 Conference
  - o FINRA Regulation Best Interest 2021 Conference
  - o Discovery, Abuses, & Sanctions 2017
  - o Request to Amend a Brokers CRD 2017
  - o Chairperson Training 2009
  - o Direct Communication Rule 2009
  - o Discovery: Abuses & Sanctions 2009
  - o FINRA Dispute Resolution: Expungement 2009
  - o Arbitration Basic Training 2009
  - o Pre-hearing Stage 2009
- Fi360, Inc. Center for Fiduciary Studies TM
  - o Accredited Investment Fiduciary Training
    - Emerging Technologies and Strategies to Combat Identify Fraud ACFE March 2024
    - Future of Fraud: 2024 Expert Predictions ACFE December 2023
    - Retirement Income Solution Practice and Selection Best Practices 2023
    - Gaining Control of your Discretionary Business and the Prudent Process Rules 2023
    - A Fiduciary Guide to SECURE Act 2.0
    - State Mandated Retirement Programs 2022
    - Elevating the Financial Wellness Discussion 2022
    - PTE 2020-02, IRA Rollover and Beyond: How to Comply by December 20 Deadline
    - The Covid Response, Implications for Retirees, & Exponential Innovation
    - IRAs: Goldmine or Minefield 2021
    - Understanding Caused of 401k Litigation 2021
    - How Annuities Can Fit into a Fiduciary Planning Process 2021
    - RIA Disclosures: Form CRS 2020
    - The SEC's Regulation Best Interest for Investment Advisers 2020
    - The State of the Fiduciary 2020
    - How to Bullet Proof a 401k from Fiduciary Breaches 2020
    - Understanding the causes of 401(k) litigation and how to avoid a lawsuit 2020
    - Remedies & Damages 2020
    - How to Bullet Proof a 401k Plan from Fiduciary Breach Risk Procedurally! 2020
    - Request for Proposals (RFP) Best Practice 2019
    - An Introduction to the Fiduciary Standard and Fiduciary Principles 2019
    - How Much is Your Reputation Worth? 2019
    - The Fiduciary Process: Formalizing the Investment Strategy 2017
    - Assessing Client Risk Tolerance in a Fiduciary Future 2018

- Designee FEDC Qualification 2017
- Fiduciary Best Practices for Non-ERISA Defined Contribution Plans 2017
- The Many Faces of a Fiduciary 2016
- The Fiduciary Regulation is Here...Are Your Ready? 2016
- State Blue Sky Laws and State Regulators 2015
- Investment Product Private Placements 2015
- Supervisory and Compliance Structures of Brokerage Firms 2015
- Ethics: Dealing with Diminished Capacity 2015
- Trending in Regulatory Compliance and Risk Mitigation
- The Retirement Income Debate: In Plan vs. Out of Plan
- Using Asset Allocation Vehicles as Custom Target Date Funds
- Breaking Down the Many Fiduciary Duties
- Fiduciary Standards of Care
- Global Fiduciary Precepts
- Defined Investment Process Substantiated by Law, Regulations, and Industry Best Practices
- ERISA Named Beneficiaries
- Fiduciary Responsibilities Investment Advisers | Investment Stewards | Investment Managers

#### CFA Institute

o 25th Annual GIPS® Standards Virtual Conference 2021

Topic(s): Financial Analysis, Corporate Finance, Firm Management & Client Relationship, Investment Strategies, Investment Products & Asset Classes, Standards, Ethics, Regulations, and Economics

- Ethical and Professional Standards 2021
- Quantitative Methods 2021
- o Outlook with Jim Paulsen 2021

#### • SEAK, Inc.

- o Expert Witness & Litigation Support Training & Seminars
  - The Biggest Mistakes Experts Make and How to Avoid Them April 2023 (Hon. William F. Sullivan)
  - How to Effectively Use Demonstratives to Support Expert Testimony April 2023
  - Effective Expert Testimony April 2023
  - Expert Mistakes: Avoiding Self-Inflicted Wounds April 2023
  - How Attorneys Cross Examine Expert Witness at Trial: Strengths & Goals April 2023
  - How to Establish and Maintain a Standout Working Relationship with Retaining Counsel April 2023
  - How to Excel at Trial: Preparing and Testifying April 2023
  - How to Excel at your Expert Witness Deposition April 2023
  - How to Excel During Direct Examination April 2023
  - How to Excel at Zoom Depositions April 2023
  - Form Defensible Opinion; Avoid and Prevail in Daubert Challenges April 2023
  - How to Prepare a Superior Expert Report April 2023
  - Gratifying Guide to Expert Witness Report Formatting with Microsoft Word April 2023
  - The Benefits of Narrowing the Areas you Opine On April 2023
  - The Dark Side of a High-Profile Case April 2023
  - How to Excel at Your Expert Witness Deposition 2017
  - Effective and Persuasive Presentation of Expert Testimony 2017
  - Arbitrations, Mediations, and Bench Trials: Delivering Effective Testimony -2017
  - Teaching and Persuading in Court: A Judge's View on Practical Communication 2017
  - Writing and Defending Your Expert Report at Deposition and Trial 2017
  - How to Deal with an Aggressive Attorney at Deposition and Trial 2017
  - Experts Going on the Offensive During Cross-Examination 2016
  - How to Survive and Thrive in Large & Complex Cases: Trials and Tribulations 2016
  - Credibility: Creating It; Keeping It Under Cross-Examination 2016
  - The Biggest Mistakes Experts Make and How to Avoid Them: A View from the Bench 2014
  - Direct Examination of the Expert Witness 2014
  - Effective Presentations of Expert Witness Testimony 2014
  - How and Why Expert Witnesses Get Disqualified 2014

- How to Write an Exceptional Expert Witness Report 2014
- Direct Examination: What Lawyers Want from their Expert 2012
- Effective Use of Demonstrative Evidence 2012
- Expert Witness Preparation for Trial: Direct and Cross-Examination 2012
- The Briggs Forum on Financial Markets: Securities, Insurance, Litigation and Regulation 2017
  - o Fiduciary Duty Rule: What Now?
  - o Focus on the Regulators: What Can We Expect in Financial Regulation?
  - o An Aging Population: Elderly Clients & Clients with Diminished Capacity
- Securities Litigation and Enforcement Forum Briggs & Morgan, PA
- Restorative Justice Training CMRS, Inc. 2015
- Upper Midwest Securities and Enforcement Forum 2011 & 2012
- FINRA District 4 Office Conference 2011
- Business Ethics Summit College of St. Thomas, St. Paul, MN

# Volunteer Experience

- Member: Investment Sub-Committee: Little Brothers Friends of the Elderly
  - o Little Brothers Friends of the Elderly is a non-profit volunteer-based organization committed to relieving isolation and loneliness among the elderly.
- Volunteer Mediator: Better Business Bureau (BBB) of Minnesota & North Dakota
  - o Resolve disputes through the mediation process.
- Judge: BBB of Minnesota & North Dakota Students of Integrity Scholarship October 2016
  - o The Student of Integrity Scholarship is an annual program offered by the BBB of MN to recognize and award scholarships to students who personify the best aspects of high character in their personal choices and actions.
- Judge: BBB of Minnesota & North Dakota Torch Awards for Ethics October 2015
  - o The Torch Awards recognize and publicly acknowledge companies who display an outstanding level of ethics, customer service and integrity in all aspects of their operations.
- Volunteer Mediator: Community Mediation & Restorative Services, Inc.
  - o Assist Community Mediation and Restorative Services, Inc. (CMRS) in providing the community with a structured confidential process for resolving disputes in a mutually satisfactory manner.